

Kioxia Holdings (285A.T)

Raise GSe/TP on ongoing NAND supply/demand tightness; reiterate Buy

285A.T	12m Price Target: ¥116,000	Price: ¥88,450	Upside: 31.1%
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BUY

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Raising GSe on higher price assumptions

We raise our FY3/27-FY3/29 operating profit estimates by 9%/19%/29% to reflect the NAND market supply/demand environment up to recently and 1Q actual forex rates. In addition, we raise our FY3/27-FY3/29 EPS estimates by 10%/19%/29%, factoring in a lower interest drag due to the early repayment of a senior loan. We now forecast ASP on a calendar year basis to grow 4.5X yoy in CY26 (vs. 4.3X previously) and +38% yoy in CY27 (vs. +27% previously; [Exhibit 1](#)). Amid expanding AI demand, our channel checks through production equipment makers suggest that major memory makers maintain their stance of prioritizing DRAM investment, and supply increases from new NAND fabs will likely be limited until CY28.

Management emphasizes prices and margins; maintaining high margins relative to competitors

As indicated at the [recent IR Day](#) and a [group call hosted by us](#), Kioxia is prioritizing prices and margins without being strictly bound to concluding long-term agreements (LTAs). We believe ASP could continue rising until at least mid-CY27, reflecting the near-term supply/demand balance. Furthermore, we believe the company can maintain relatively high profit margins within the industry, given its low capital intensity relative to peers and the cost reduction effect accompanying expanded sales of 8th-generation BiCS bits ([Exhibit 2](#)).

Setting new TP at ¥116,000; implied FY3/28E P/E of 8X not overly stretched

With our earnings estimate revisions, we raise our 12-month target price from ¥93,000 to ¥116,000. Our target price is based on a target P/B calculated from our average FY3/27-FY3/28 ROE

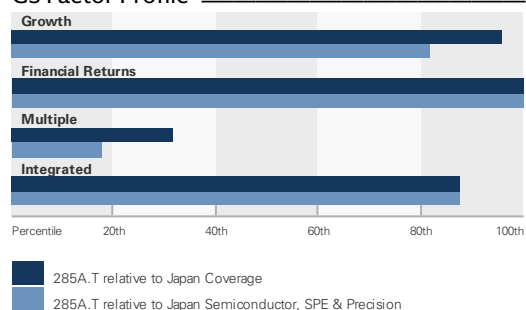
Key Data

Market cap: ¥48.3tr / \$298.3bn
Enterprise value: ¥46.0tr / \$284.3bn
3m ADTV: ¥2.0tr / \$12.7bn
Japan
Japan Semiconductor, SPE & Precision
M&A Rank: 3
Leases incl. in net debt & EV?: Yes

GS Forecast

	3/26	3/27E	3/28E	3/29E
Revenue (¥ bn)	2,337.6	10,474.2	13,620.6	15,935.6
Op. profit (¥ bn) New	870.4	8,390.4	11,069.4	12,984.5
Op. profit (¥ bn) Old	870.4	7,677.3	9,299.1	10,092.9
Op. profit CoE (¥ bn)	-	-	-	-
EPS (¥) New	1,024.1	10,725.0	14,170.8	16,628.1
EPS (¥) Old	1,024.1	9,799.0	11,887.7	12,917.0
P/E (X)	8.0	8.2	6.2	5.3
P/B (X)	3.2	7.1	3.4	2.2
CROCI (%)	25.5	104.6	100.5	102.3
	3/26	6/26E	9/26E	12/26E
EPS (¥)	752.4	1,808.7	2,523.2	3,135.6

GS Factor Profile



Source: Company data, Goldman Sachs Research estimates. See disclosures for details.

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BUY

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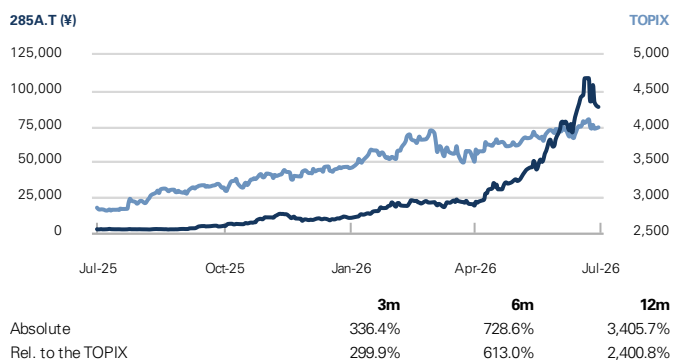
Rating since May 31, 2026

Ratios & Valuation

	3/26	3/27E	3/28E	3/29E
P/E (X)	8.0	8.2	6.2	5.3
P/B (X)	3.2	7.1	3.4	2.2
FCF yield (%)	13.8	8.1	14.6	17.9
EV/EBITDAR (X)	4.4	5.3	3.5	2.4
EV/EBITDA (excl. leases) (X)	4.3	5.3	3.5	2.4
CROCI (%)	25.5	104.6	100.5	102.3
ROE (%)	51.9	142.5	74.3	49.8
Net debt/equity (%)	55.9	(33.1)	(59.3)	(70.5)
Net debt/equity (excl. leases) (%)	41.2	(35.5)	(60.2)	(71.0)
Interest cover (X)	9.0	287.3	548.0	701.9
Days inventory outst, sales	59.8	17.4	17.5	17.8
Receivable days	70.2	63.1	91.2	95.6
Days payable outstanding	162.3	149.0	159.2	163.8
DuPont ROE (%)	39.6	85.9	55.2	40.5
Turnover (X)	0.6	1.2	0.8	0.6
Leverage (X)	2.6	1.3	1.1	1.1
Gross cash invested (ex cash) (¥)	4,552.4	7,217.4	8,518.7	9,613.9
Average capital employed (¥)	1,661.8	3,187.9	4,986.0	6,037.8
BVPS (¥)	2,562.0	12,487.1	25,657.9	41,086.0

Growth & Margins (%)

	3/26	3/27E	3/28E	3/29E
Total revenue growth	37.0	348.1	30.0	17.0
EBITDA growth	54.9	638.0	31.1	17.3
EPS growth	97.0	947.3	32.1	17.3
DPS growth	NM	NM	25.0	20.0
EBIT margin	37.2	80.1	81.3	81.5
EBITDA margin	50.6	83.4	84.1	84.3
Net income margin	23.7	55.9	56.8	57.0

Price Performance

Source: FactSet. Price as of 29 Jun 2026 close.

Income Statement (¥ bn)

	3/26	3/27E	3/28E	3/29E
Total revenue	2,337.6	10,474.2	13,620.6	15,935.6
Cost of goods sold	(1,235.5)	(1,766.5)	(2,162.0)	(2,494.4)
SG&A	(146.6)	(209.0)	(251.6)	(289.9)
R&D	(89.3)	(120.3)	(149.6)	(178.8)
Other operating inc./exp.)	4.0	12.0	12.0	12.0
EBITDA	1,183.2	8,732.1	11,448.6	13,433.1
Depreciation & amortization	(312.8)	(341.7)	(379.2)	(448.6)
EBIT	870.4	8,390.4	11,069.4	12,984.5
Net interest inc./exp.)	(87.2)	(24.2)	(15.1)	(13.3)
Income/(loss) from associates	0.9	0.6	0.7	0.8
Pre-tax profit	784.1	8,366.8	11,055.0	12,972.0
Provision for taxes	(229.6)	(2,510.0)	(3,316.5)	(3,891.6)
Minority interest	-	-	-	-
Preferred dividends	-	-	-	-
Net inc. (pre-exceptionals)	554.5	5,856.8	7,738.5	9,080.4
Post-tax exceptionals	-	-	-	-
Net inc. (post-exceptionals)	554.5	5,856.8	7,738.5	9,080.4
EPS (basic, pre-exception) (¥)	1,024.1	10,725.0	14,170.8	16,628.1
EPS (diluted, pre-exception) (¥)	1,024.1	10,725.0	14,170.8	16,628.1
EPS (basic, post-exception) (¥)	1,024.1	10,725.0	14,170.8	16,628.1
EPS (diluted, post-exception) (¥)	1,024.1	10,725.0	14,170.8	16,628.1
DPS (¥)	-	800.0	1,000.0	1,200.0
Div. payout ratio (%)	0.0	7.5	7.1	7.2

Balance Sheet (¥ bn)

	3/26	3/27E	3/28E	3/29E
Cash & cash equivalents	470.7	2,891.2	8,886.0	16,354.4
Accounts receivable	660.6	2,959.8	3,848.9	4,503.0
Inventory	412.6	587.7	720.0	832.6
Other current assets	74.0	74.0	74.0	74.0
Total current assets	1,617.8	6,512.6	13,528.8	21,764.0
Net PP&E	1,055.3	1,156.1	1,246.9	1,288.3
Net intangibles	584.9	584.9	584.9	584.9
Total investments	227.3	227.9	228.6	229.4
Other long-term assets	204.8	261.6	481.6	739.7
Total assets	3,690.1	8,743.1	16,070.8	24,606.3
Accounts payable	594.9	847.3	1,038.1	1,200.5
Short-term debt	175.5	25.4	25.4	25.4
Short-term lease liabilities	43.9	30.1	26.6	22.0
Other current liabilities	283.7	283.7	283.7	283.7
Total current liabilities	1,098.0	1,186.6	1,373.8	1,531.6
Long-term debt	872.1	446.8	421.4	396.0
Long-term lease liabilities	161.7	131.6	105.0	83.0
Other long-term liabilities	159.2	159.2	159.2	159.2
Total long-term liabilities	1,193.0	737.5	685.5	638.2
Total liabilities	2,291.0	1,924.1	2,059.3	2,169.8
Preferred shares	-	-	-	-
Total common equity	1,398.9	6,818.9	14,011.3	22,436.4
Minority interest	0.2	0.2	0.2	0.2
Total liabilities & equity	3,690.1	8,743.1	16,070.8	24,606.3
Net debt, adjusted	576.9	(2,419.1)	(8,439.3)	(15,933.0)

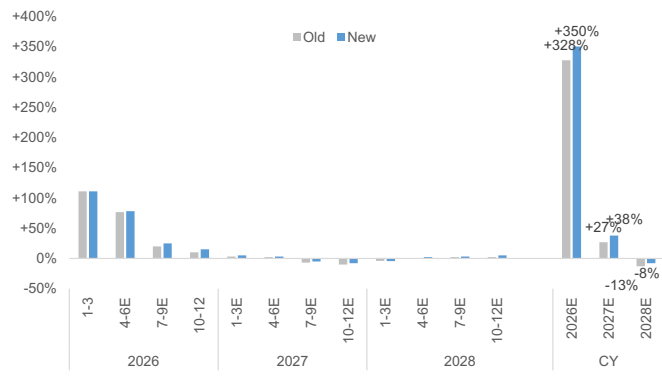
Cash Flow (¥ bn)

	3/26	3/27E	3/28E	3/29E
Net income	554.5	5,856.8	7,738.5	9,080.4
D&A add-back	312.8	341.7	379.2	448.6
Minority interest add-back	-	-	-	-
Net (inc)/dec working capital	(400.3)	(2,221.9)	(830.6)	(604.4)
Other operating cash flow	149.5	(57.4)	(220.7)	(258.9)
Cash flow from operations	616.5	3,919.3	7,066.4	8,665.7
Capital expenditures	(0.5)	(0.5)	(0.5)	(0.5)
Acquisitions	-	-	-	-
Divestitures	-	-	-	-
Others	(221.0)	(442.0)	(469.5)	(489.5)
Cash flow from investing	(221.5)	(442.5)	(470.0)	(490.0)
Repayment of lease liabilities	-	-	-	-
Dividends paid (common & pref)	-	(436.9)	(546.1)	(655.3)
Inc/(dec) in debt	(80.8)	(619.4)	(55.5)	(52.0)
Other financing cash flows	(11.5)	0.0	0.0	0.0
Cash flow from financing	(92.3)	(1,056.2)	(601.6)	(707.3)
Total cash flow	302.8	2,420.5	5,994.8	7,468.4
Free cash flow	616.0	3,918.7	7,065.8	8,665.1

Source: Company data, Goldman Sachs Research estimates.

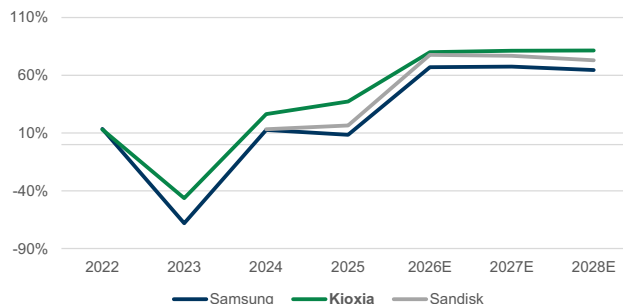
estimate and an implied cost of equity derived from the current share prices of the peer group (13% for FY3/27 (from 15% previously); 20% for FY3/28 (unchanged)). The implied FY3/28E P/E is 8.2X, which we consider a reasonable multiple for an upcycle. We forecast 1Q3/27 operating profits, scheduled to be announced on July 31, of ¥1.417 tn vs. guidance of ¥1.298 tn (Bloomberg consensus is ¥1.36 tn). As price negotiations for c.30% of 1Q bit shipments had seemingly not been concluded when guidance was announced, we believe ASP could beat guidance.

Exhibit 1: Raising price outlook
Kioxia Holdings: Average selling prices



Source: Company data, Goldman Sachs Global Investment Research

Exhibit 2: Kioxia's profit margins remain relatively high in the NAND industry
NAND business OPM at memory makers in our coverage



Source: Company data, Goldman Sachs Global Investment Research

Exhibit 3: Kioxia Holdings: Earnings summary

Kioxia HD (285A)														
(JPY mn)	GSE													
Consolidated income statement	3/2026	3/2027	3/2028	3/2029	3/2026 1Q	3/2026 2Q	3/2026 3Q	3/2026 4Q	GSE 3/2027 1Q	3/2027 2Q	GSE 3/2027 3Q	GSE 3/2027 4Q	CoE 3/2027 1Q	
Sales	2,337,628	10,474,200	13,620,600	15,935,600	342,799	448,346	543,631	1,002,852	1,868,300	2,497,800	3,004,200	3,103,900	1,750,000	
Non-GAAP operating profits	876,170	8,390,400	11,069,400	12,984,500	45,214	87,163	144,654	599,139	1,416,900	1,974,400	2,452,000	2,547,100	1,300,000	
IFRS operating profits	870,369	8,390,400	11,069,400	12,984,500	44,899	85,921	142,754	596,795	1,416,900	1,974,400	2,452,000	2,547,100	1,298,000	
Pre-tax profits	784,095	8,366,800	11,055,000	12,972,000	27,294	56,716	121,740	578,345	1,411,000	1,968,500	2,446,100	2,541,200		
Non-GAAP net profits	559,638	5,856,800	7,738,500	9,080,400	18,507	40,436	89,519	411,176	987,700	1,377,900	1,712,300	1,778,900	870,000	
IFRS net profits	554,496	5,856,800	7,738,500	9,080,400	18,284	40,662	87,810	407,740	987,700	1,377,900	1,712,300	1,778,900	869,000	
Non-GAAP EBITDA	1,187,924	8,732,100	11,448,600	13,433,100	124,886	165,763	221,982	675,293	1,502,300	2,059,800	2,537,400	2,632,600		
IFRS EBITDA	1,183,195	8,732,100	11,448,600	13,433,100	124,886	164,773	220,334	673,202	1,502,300	2,059,800	2,537,400	2,632,600		
YoY % change														
Sales	+37%	+348%	+30%	+17%	-20%	-7%	+21%	+189%	+445%	+457%	+453%	+210%	+404%	
Non-GAAP operating profits	+93%	+858%	+32%	+17%	-64%	-48%	+18%	+1499%	+3034%	+2165%	+1595%	+325%	+3370%	
Non-GAAP EBITDA	+55%	+635%	+31%	+17%	-39%	-32%	+11%	+489%	+1103%	+1143%	+1043%	+290%		
Non-GAAP Net profits	+110%	+947%	+32%	+17%	-74%	-62%	+17%	+433%	+5237%	+3308%	+1813%	+333%	+1027%	
Margins														
Non-GAAP operating profits	37.5%	80.1%	81.3%	81.5%	13.2%	19.4%	26.6%	59.7%	75.8%	79.0%	81.6%	82.1%	74.3%	
IFRS operating profits	37.2%	80.1%	81.3%	81.5%	13.1%	19.2%	26.3%	59.5%	75.8%	79.0%	81.6%	82.1%	74.2%	
Non-GAAP EBITDA	50.8%	83.4%	84.1%	84.3%	36.4%	37.0%	40.8%	67.3%	80.4%	82.5%	84.5%	84.8%		
IFRS EBITDA	50.6%	83.4%	84.1%	84.3%	36.4%	36.8%	40.5%	67.1%	80.4%	82.5%	84.5%	84.8%		
Pre-tax profits	33.5%	79.9%	81.2%	81.4%	8.0%	12.7%	22.4%	57.7%	75.5%	78.8%	81.4%	81.9%		
Non-GAAP net profits	23.9%	55.9%	56.8%	57.0%	5.4%	9.0%	16.5%	41.0%	52.9%	55.2%	57.0%	57.3%	49.7%	
IFRS net profits	23.7%	55.9%	56.8%	57.0%	5.3%	9.1%	16.2%	40.7%	52.9%	55.2%	57.0%	57.3%	49.7%	
R&D	141,100	185,000	230,000	275,000	34,479	35,731	34,277	36,613	40,000	48,000	45,000	52,000		
(As a % of revenues)	6.0%	1.8%	1.7%	1.7%	10.1%	8.0%	6.3%	3.7%	2.1%	1.9%	1.5%	1.7%		
D&A	312,826	341,700	379,200	448,600	79,987	78,852	77,580	76,407	85,400	85,400	85,400	85,500		
(As a % of revenues)	13.4%	3.3%	2.8%	2.8%	23.3%	17.6%	14.3%	7.6%	4.6%	3.4%	2.8%	2.8%		
Gross capex	283,700	450,000	470,000	490,000	53,577	91,473	70,933	67,717	90,000	100,000	120,000	140,000		
(As a % of revenues)	12.1%	4.3%	3.5%	3.1%	15.6%	20.4%	13.0%	6.8%	4.8%	4.0%	4.0%	4.5%		
Net capex	221,000	442,500	470,000	490,000	34,107	72,768	61,327	52,798	82,500	100,000	120,000	140,000		
(As a % of revenues)	9.5%	4.2%	3.5%	3.1%	9.9%	16.2%	11.3%	5.3%	4.4%	4.0%	4.0%	4.5%		
EPS(JPY)	1,024.1	10,725.0	14,170.8	16,628.1	33.9	75.3	162.4	752.4	1,808.7	2,523.2	3,135.6	3,257.5		
DPS(JPY)	0.0	800.0	1,000.0	1,200.0										
BPS(JPY)	2,561.7	12,486.8	25,657.6	41,085.8										
Sales by product														
SSD & storage	1,362,638	6,751,768	9,183,215	11,075,730	217,411	244,559	300,375	600,293	1,171,152	1,588,375	1,917,963	2,074,277		
Smart device	759,978	3,493,967	4,209,123	4,631,559	79,040	157,300	186,291	337,347	639,871	852,328	1,029,186	972,581		
Others	215,012	228,469	228,305	228,305	46,348	46,487	56,965	65,212	57,240	57,076	57,076	57,076		
Total	2,337,628	10,474,200	13,620,600	15,935,600	342,799	448,346	543,631	1,002,852	1,868,300	2,497,800	3,004,200	3,103,900	1,750,000	
Sales related data														
USD/JPY	145	147	153	155	160	155	155	155	155	155	155	155	159	
Shipment volume (Capacity basis, QoQ)	Flat	+High-30%	+MSD%	▲10%	+5%	+11%	+5%	-2%						
ASP (USD, QoQ)	+HSD%	▲LSD%	+Low-teens%	+2+	+78%	+25%	+15%	+5%						

Source: Company data, Goldman Sachs Global Investment Research

Investment Thesis - Kioxia Holdings

We are Buy rated on Kioxia Holdings, the world's third-largest maker of NAND flash memory. We find Kioxia's relatively high profit margins (stemming from strong cost competitiveness) and gradual progress in developing products for data centers, a segment expected to see high growth within the NAND market, as positive. NAND supply/demand is tightening due to rising demand for enterprise SSDs (eSSDs) for servers, tightness in HDDs (which are also used for storage applications), and concerns over US export controls on production equipment (for fabs of major South Korean memory makers located in China), resulting in continued increases in NAND prices in CY26. Although we maintain our view that the structure of the NAND market itself has not changed (i.e., cyclicality remains as there are still more players compared to the HDD and DRAM markets, which are dominated by 2-3 major companies), we now see the level of peak profits as higher than previously assumed and sustainable for the next 2-3 years. This view is based on (1) the possibility that tight supply/demand will continue into CY28, as AI demand remains strong while near-term supply increases are limited, (2) major memory makers continuing to prioritize investment in DRAM, and (3) a path having been paved for procuring DRAM (used in eSSDs).

Price Target Risks and Methodology - Kioxia Holdings

Valuation methodology: Our 12-month target price of ¥116,000 is based on the correlation between P/B and the average of FY3/27E-FY3/28E ROE (implies FY3/28E P/E 8.1X, P/B 4.5X).

Key risks: A slowdown in AI investment centered on hyperscalers, the rise of NAND players in China, decline in profit margins due to cost increases or fluctuations in capacity utilization, a sharp appreciation of the yen against the US dollar, slowdown in NAND demand for non-AI applications.

Disclosure Appendix

Reg AC

We, Shuhei Nakamura and Kaho Otake, hereby certify that all of the views expressed in this report accurately reflect our personal views about the subject company or companies and its or their securities. We also certify that no part of our compensation was, is or will be, directly or indirectly, related to the specific recommendations or views expressed in this report.

Unless otherwise stated, the individuals listed on the cover page of this report are analysts in Goldman Sachs' Global Investment Research division.

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GS Factor Profile

The Goldman Sachs Factor Profile provides investment context for a stock by comparing key attributes to the market (i.e. our universe of rated stocks) and its sector peers. The four key attributes depicted are: Growth, Financial Returns, Multiple (e.g. valuation) and Integrated (a composite of Growth, Financial Returns and Multiple). Growth, Financial Returns and Multiple are calculated by using normalized ranks for specific metrics for each stock. The normalized ranks for the metrics are then averaged and converted into percentiles for the relevant attribute. The precise calculation of each metric may vary depending on the fiscal year, industry and region, but the standard approach is as follows:

Growth is based on a stock's forward-looking sales growth, EBITDA growth and EPS growth (for financial stocks, only EPS and sales growth), with a higher percentile indicating a higher growth company. **Financial Returns** is based on a stock's forward-looking ROE, ROCE and CROCI (for financial stocks, only ROE), with a higher percentile indicating a company with higher financial returns. **Multiple** is based on a stock's forward-looking P/E, P/B, price/dividend (P/D), EV/EBITDA, EV/FCF and EV/Debt Adjusted Cash Flow (DACF) (for financial stocks, only P/E, P/B and P/D), with a higher percentile indicating a stock trading at a higher multiple. The **Integrated** percentile is calculated as the average of the Growth percentile, Financial Returns percentile and (100% - Multiple percentile).

Financial Returns and Multiple use the Goldman Sachs analyst forecasts at the fiscal year-end at least three quarters in the future. Growth uses inputs for the fiscal year at least seven quarters in the future compared with the year at least three quarters in the future (on a per-share basis for all metrics).

For a more detailed description of how we calculate the GS Factor Profile, please contact your GS representative.

M&A Rank

Across our global coverage, we examine stocks using an M&A framework, considering both qualitative factors and quantitative factors (which may vary across sectors and regions) to incorporate the potential that certain companies could be acquired. We then assign a M&A rank as a means of scoring companies under our rated coverage from 1 to 3, with 1 representing high (30%-50%) probability of the company becoming an acquisition target, 2 representing medium (15%-30%) probability and 3 representing low (0%-15%) probability. For companies ranked 1 or 2, in line with our standard departmental guidelines we incorporate an M&A component into our target price. M&A rank of 3 is considered immaterial and therefore does not factor into our price target, and may or may not be discussed in research.

Quantum

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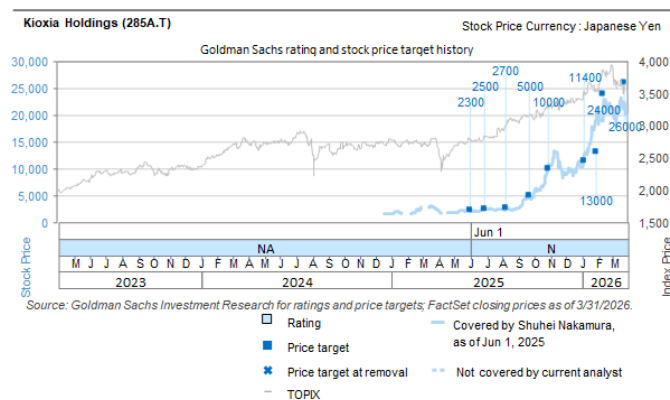
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Goldman Sachs Investment Research global Equity coverage universe

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Target price history table(s)

Kioxia Holdings (285A.T)

Date of report	Target price (¥)	Closing price (¥)
31-May-26	93,000	65,850
15-May-26	48,000	44,450
28-Apr-26	36,000	36,320
25-Mar-26	26,000	22,445
12-Feb-26	24,000	21,175
30-Jan-26	13,000	21,360
06-Jan-26	11,400	11,600
29-Oct-25	10,000	10,080
23-Sep-25	5,000	4,820
08-Aug-25	2,700	2,364
30-Jun-25	2,500	2,503
01-Jun-25	2,300	2,099

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